



**Revolutionize  
The way you  
Interact  
With your  
Customers**

# Features

eZnetCRM is a Cloud-powered application providing an all-inclusive solution to manage your workforce. The company data is hosted on the Cloud, which means both you and the individual employee can manage information that concerns you. The application is easy to use, runs in a secure environment, and flexible enough to integrate with existing systems.



LEAD  
MANAGEMENT



CONTACT  
MANAGEMENT



OPPORTUNITY  
MANAGEMENT



DOCUMENT  
MANAGEMENT



TICKET  
MANAGEMENT



CALENDAR  
MANAGEMENT



CAMPAIGN  
MANAGEMENT



QUOTE  
MANAGEMENT



ERP  
INTEGRATION

## Lead Management

- Track all sales opportunities
- Generate quotes, sales orders and invoices
- Create fully customized reports
- Export opportunities

## Campaign Management

- Marketing planning and budgeting
- Tracking marketing responses
- Associate other records to a campaign

## Ticket Management

- Affiliate and track user-defined warranty programs for inventoried items
- Log and track service tickets for specific serialized or lot controlled items
- Post material and labor charges as well as miscellaneous expenses
- Simplifies collaborative work for your team

## Contact Management

- Track all contacts and related opportunities
- Create hierarchy of contacts
- Import contacts from external sources
- Export contacts

## Quote Management

- Create, save and edit sales quotations
- Create PDF of quotations
- Integrated product catalogue

## Calendar Management

- Schedule all your meetings and calls using the scheduler
- Track your team member's availability and schedule
- Set alerts that send notification emails to all members

## Document Management

- Document Management is an integral part of eZnet CRM
- Sharing, distributing, storing and managing your business documents like contracts, marketing collaterals etc.
- Easy access to critical documents on your fingertips 24 X 7.

## Opportunity Management

- Optimize opportunities, improve your win-rates and enhance opportunity insights
- Opportunity management is based on sales pipeline management
- Opportunity management provides you with a robust sales road-map to facilitate your sales efforts
- Focus on the opportunities that matter the most.

## Product Highlights



# Customer Relationship Management

A Cloud based CRM system from vStacks Infotech incorporating methodologies and tools that help business manage customer relationships in an organised way.

We positively impact customer interactions, thus enabling organizations assess customer needs thereby creating better products and opportunities.



SCAN TO SIGNUP



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